

## Program of the <br> Twenty-Fifth Annual Meeting

October 23 and 24, 2011<br>Harrah's Las Vegas<br>Las Vegas, Nevada

Win a free stay in Las Vegas,..
At our Sunday luncheon / business meeting, we will announce the winner of a free future stay in Las Vegas!! The package includes:

* 3 day, 2 night stay at Paris Las Vegas hotel
* 2 complimentary show tickets (hotel choice)
* 2 complimentary lunch vouchers to Le Village Buffet

To qualify for the drawing you must be:

* Registered for the AFS meeting
* A registered Harrah's guest during 10/21/11-10/24/11
* Present at Sunday's business meeting \& drawing

This offer is non-transferable, hotel reserves all rights, valid $1 / 3 / 12-12 / 27 / 12$, based on availability.

## The 2011 Meeting at a Glance

## SATURDAY

## 5:00-6:00 pm - REGISTRATION

SUNDAY
7:00 am - 5:00 pm - REGISTRATION

7:00 - 9:00 am - CONTINENTAL BREAKFAST
A Sessions, 8:00-9:15 am
A1 Retirement Planning I
A2 Insurance I
A3 Investments I
A4 Pedagogy
A5 Mortgages
9:15-9:30 am - Coffee Break

B Sessions, 9:30-10:45 am
B1 Retirement Planning II
B2 Consumer and Investor Behavior
B3 Investments II
B4 Society, Gender, and Emotion
B5 Special Session - TBA
10:45-11:00 am - Coffee Break

C Sessions, 11:00-12:00
C1 Mutual Funds
C2 Real Estate
C3 Investments III
C4 Business Planning
C5 Special Session - TBA
12:00-1:45 pm LUNCHEON

D Sessions, 2:00-3:15 pm
D1 Regulation
D2 ETF's
D3 Investments IV
D4 Behavior
D5 Retirement Planning III
3:15-3:30 am - Coffee Break
E Sessions, 3:30-4:45
E1 Mix and Match
E2 Investments V
E3 Retirement Planning V
E4 Topics in Financial Planning
E5 Special Session - TBA

## 5:30-7:30 pm - RECEPTION

## MONDAY

## 7:00 am - 11:00 am - REGISTRATION

7:00-9:00 am - CONTINENTAL BREAKFAST
F Sessions, 8:00-9:15
F1 Potpourri
F2 Al Gore's Invention?
F3 Investments VI
9:15-9:30 am - Coffee Break
G Sessions, 9:30 - 10:50
G1 Potpourri II
G2 VIX and Skew and the Same to You
G3 Special Session - TBA
10:50-11:00 am - Coffee Break
H Sessions, 11:00-12:00
H1 B5 Municipal Bonds
H2 C5 Retirement Planning IV
H3 G3 Insurance II

## Session Details

## SUNDAY

## 7:00 am - 5:00 pm - REGISTRATION

## 7:00 - 9:00 am - CONTINENTAL BREAKFAST

Session A1: 8:00 - 9:15 am
Location: TBA

## Retirement Planning I

An Age-Based, Three Dimensional, Universal Distribution Model Incorporating Sequence Risk
Larry R. Frank, Better Financial Education
John B. Mitchell, Central Michigan University
David M. Blanchett, Unified Trust Company, NA
Bengen Revisited
John B. Mitchell, Central Michigan University
Social Security - Make it Work for your Children and Grandchildren
Michael E. Hanna, University of Houston - Clear Lake
Stephen C. Caples, McNeese State University

Session A2: 8:00-9:15 am
Location: TBA
Insurance I
Consumers' Insurance Choices
Natalie Wang, Massey University
Claire Matthews, Massey University
Asset Allocation, Human Capital, and the Demand to Hold Life Insurance in Retirement
Patrick J. Collins, Schultz Collins
Huy D. Lam, Schultz Collins
Understanding the Shift in Demand for Cash Value Life Insurance
Barry S. Mulholland, Texas Tech University
Michael S. Finke, Texas Tech University
Sandra Huston, Texas Tech University

## Session A3: 8:00-9:15 am Investments I

A Note on the Usefulness of the Minimum-Variance Portfolio in Practice
Leo Chan, Utah Valley University
Cash Flow News and Unexpected Foreign Exchange Returns: An Observation of 1997 Asian Financial Crisis

Li-Kai (Connie) Liao, University of New Orleans
Foreign Exchange Market Movements: A New Look
Syed A. Hyat, Central Connecticut State University

## Session A4: 8:00-9:15 am

 PedagogyUsing FinGame in the Corporate Finance Class
Christine McClatchey, University of Northern Colorado
Timothy E. Jares, University of Northern Colorado
Financial Statements Analysis for Managers Using ERP Software - A Simulation based Approach using ERP - Sim

Ohannes G. Paskelian, University of Houston Downtown
Peter DeVries, University of Houston Downtown
Leonie Karkoviata, University of Houston Downtown
The Impact of Financial Education in High School and College on Financial Literacy and Behavior

Lewis Mandell, University of Washington
Irina Kunovskaya, University of Georgia

## Session A5: 8:00-9:15 am <br> Two Papers on Mortgages and One on ETFs

Location: TBA

How the Dodd Frank Act has Affected Mortgage Broker Compensation
Cris de la Torre, University of Northern Colorado
Christine A. McClatchey, University of Northern Colorado
Do Interest-Only Mortgages Really Make Sense for Investors?
Vance Lesseig, Texas State University
William T. Chittenden, Texas State University
Effects of Expected Market Volatility on Long-Term Holding Strategies for Leveraged and Inverse ETFs

Hunter M. Holzhauer, Penn State Erie
Robert W. McLeod, The University of Alabama

## 9:15-9:30 am - Coffee Break

Session B1: 9:30-10:45 am
Location: TBA

## Retirement Planning II

Lifecycle Funds over the Life Cycle
Sandeep Singh, College at Brockport
Reaching the Summit and Returning Safely in Retirement
Caleb J. Callahan, Val Mark Securities
Christopher J. Finefrock, Val Mark Securities
Karen Eilers Lahey, University of Akron
Optimal Contribution Strategy as a Function of the Optimal Withdrawal Decision Making: Case of Deductible IRA versus Roth IRA

Andrei Shynkevich, Kent State University

Session B2: 9:30-10:45 am

## Location: TBA

Consumer and Investor Behavior
Does the For-Profit Debt Settlement Model of Debt Reduction Work for Consumers even After an Advanced Fee Ban?

Joshua M. Frank, Center for Responsible Lending
Sonia Garrison, Center for Responsible Lending
Defining and Measuring Risk Capacity
Shawn Brayman, PlanPlus Inc.
Mental Health and Hyperbolic Discounting: Is There a Link?
Lance Palmer, University of Georgia
Swarn Chatterjee, University of Georgia
Lee N. Johnson, University of Georgia
Session B3: 9:30-10:45 am
Location: TBA

## Investments II

Mama's Boys and Nature's Girls: Explaining Differences in Risk Attitudes between Women and Men

NaRita Anderson, Kansas State University
Fred Fernatt, Kansas State University
Robert Rodermund, Kansas State University
Ron Sages, Kansas State University
John Grable, Kansas State University
Foreign Exchange Effects and Share Prices
Arnold L. Redman, The University of Tennessee at Martin
Nell S. Gullett, The University of Tennessee at Martin
Ryan Stover, Ameriprise Financial
The Informational Efficiency of the Corporate Bond Market: What is the Role of Trading Volume?

Ehab Yamani, University of Texas at Arlington

## Session B4: 9:30-10:45 am <br> Location: TBA <br> Society, Gender, and Emotion

Factors Influencing the Performance of Socially Responsible Funds
Halil Kiymaz, Rollins College
The Influence of Gender and Race on the Social Security Early Retirement Decision for Single Individuals

Diane Scott Docking, Northern Illinois University
Richard Fortin, New Mexico State University
Stuart Michelson, Stetson University
Do Anger, Fear, Love, and Disbelief Drive the Indian Woman Investors' Decisions?
Dev Prasad, University of Massachusetts, Lowell

Session B5: 9:30-10:45 am
Location: TBA
Special Session:
10:45-11:00 am - Coffee Break
Session C1: 11:00-12:00
Location: TBA
Mutual Funds

Is Mutual Fund Window Dressing Conditioned on the Business Cycle Samuel Kyle Jones, Stephen F. Austin State University

Performance of U.S. Equity and Bond Mutual Funds Using the Stochastic Discount Factor Approach

Ines Gargouri, Concordia University
Lawrence Kryzanowski, Concordia University
U.S.-based International Mutual Funds: Performance and Persistence

Yuhong Fan, Weber State University
H. Lon Addams, Weber State University

The Rent or Buy Decision for Residential Real Estate: Implications of a Risky Asset
Robert C. Wolf, University of Wisconsin - La Crosse
Dale L. Domian, York University
Correlates of Private Rental Property Ownership
Martin C. Seay, University of Georgia
Andrew Carswell, University of Georgia
Robert Nielsen, University of Georgia
Has a Profitable Momentum Strategy for REITs Disappeared?
Daniel E. Huerta, The University of Texas-Pan American
Andres Rivas, Texas A\&M International University
Teofilo Ozuna, The University of Texas-Pan American
Daniel Perez, The University of Texas-Pan American
Session C3: 11:00-12:00
Location: TBA
Investments III
The Performance Implications of Hostile Takeovers of US Financial Services Firms
Ike Mathur, Southern Illinois University at Carbondale
Chip Wiggins, Bentley College
Omar M. Al Nasser, University of Houston-Victoria
The Asymmetric Information of Financial Factors on Superior Long-Term Returns through the Construction of an Index of 100 Stocks from within the S\&P 500

Darrol J. Stanley, Pepperdine University
Michael D. Kinsman, Pepperdine University
Abnormal Returns and In-House Mergers and Acquisitions
Wallace N. Davidson, Southern Illinois University
Shenghui Tong, Central University of Finance and Economics
Pornsit Jiraporn, Pennsylvania State University

The $L^{3} \mathrm{C}$ (Low-profit Limited Liability Company) as a Vehicle for Social Enterprise
Paul J. Maloney, Providence College
Julia M. Camp, Providence College
Long-Term Benefits from Tax-Loss Selling and the Strategic Use of Appreciated Stocks for Charitable Donations

Jeff Whitworth, University of Houston-Clear Lake
Which Small Business Owner-Manager Households are Financially Vulnerable?
HoJun Ji, The Ohio State University
Sherman D. Hanna, The Ohio State University
Session C5: 11:00-12:00
Location: TBA

## Special Session:

## 12:00-1:45 pm LUNCHEON

Session D1: 2:00-3:15 pm
Location: TBA
Regulation
Do Two Negatives Make Good News or Worse News? Extending Textual Analysis of Corporate Disclosures beyond Counting Words

Miranda Lam, Salem State University
Jim Morriss, Black Dog Research
A PPP Model Implementation for a new Airport Project: A Turkish Case
Dilek Leblebici Teker, Okan University
Suat Teker, Okan University
The Hedging Effectiveness of Inverse Exchange Traded Funds
David S. Allen, Northern Arizona University

Risks and Opportunities of Inverse ETFs for Long Term Investors
James A. DiLellio, Pepperdine University
Darrol J. Stanley, Pepperdine University
Rick Hesse, Pepperdine University
Bad News Bears: Effects of Expected Market Volatility on the Daily Returns of Leveraged and Inverse ETFs

Hunter M. Holzhauer, Penn State Erie, The Behrend College
Robert W. McLeod, The University of Alabama
S\&P 500 ETFs and Index Funds: Are Fees All There Is To It?
James Chong, California State University, Northridge
M. Monica Hussein, California State University, Northridge
G. Michael Phillips, California State University, Northridge

## Session D3: 2:00-3:15 pm

Location: TBA
Investments IV
Portable Alpha for Individual Investors
Rich Fortin, New Mexico State University
James H. Gilkeson, University of Central Florida
Stuart E. Michelson, Stetson University
Real Return Bonds and Sunspots
William Lim, York University
Hedge Funds: Alpha, Beta and Strategy Indexes
Robert Dubil, University of Utah

Consumer Optimism and Saving Behavior
Han Na Lim, The Ohio State University
Sherman D. Hanna, The Ohio State University

Can Investors Self-Assess Their Own Risk Tolerance?
Robert W. Moreschi, Virginia Military Institute
Barry R. Cobb, Virginia Military Institute
How Mad is Mad Money: Jim Cramer as a Stock Picker and Portfolio Manager
Paul J. Bolster, Northeastern University
Emery A. Trahan, Northeastern University
Anand Venkateswaran, Northeastern University

Session D5: 2:00-3:15 pm
Location: TBA

## Retirement Planning IV

Sustainable Withdrawal Rates from Retirement Portfolios: The Impact of a Buffer Portfolio
Walt Woerheide, The American College
David Nanigian, The American College
Craig Lemoine, The American College
Long-Run Returns for Retirement Portfolios: New Evidence
Charles Rayhorn, Northern Michigan University
Kenneth Janson, Northern Michigan University
Which Retirement Investment Vehicle Generates the Greatest Return?
John Aulerich, West Liberty University
Session D6: 2:00-3:15 pm
Location: TBA Special Session:

## 3:15-3:30 pm Coffee Break

## Session E1: 3:30-4:45 pm <br> Mix and Match

Location: TBA

Re-Examination of Exchange Rate Determinants using Non-Parity Factors
Catherine S. F. Ho, University of Technology MARA
M. Ariff, Bond University

The Financial Organization Scale
Brandon J. Peterson, University of Florida
Focusing on Communication: CEO Letters of Securities Brokerage Firms in Times of Financial Market Distress

Lorene Hiris, Long Island University
Gina Poncini, University of Milan
Session E2: 3:30-4:45 pm

## Location: TBA

Investments $\mathbf{V}$
Can Individual Investors Use Technical Trading Rules to Beat the Asian Markets?
Thomas Coe, Quinnipiac University
Kittipong Laosethakul, Sacred Heart University
Shareholder Interests vs. Board of Director Members' Interests and the Profitability of Firms
Lorne N. Switzer, Concordia University, Montreal
Yu Cao, Citigroup, New York
Performance Ranking of Turkish Banks
Suat Teker, Okan University
Dilek Teker, Okan University

Session E3: 3:30-4:45 pm
Location: TBA
Retirement Planning $V$
Factors Associated with Ownership in Small Business Retirement Plans
Hyrum L. Smith, Virginia Tech
Lukas R. Dean, William Paterson University
Jacob P. Sybrowsky, Utah Valley University
An Evaluation of Financial Risk Tolerance, Psychological State, and Time Preference on Wealth Creation

Tim Griesdorn, Iowa State University
Dorothy Durband, Texas Tech University
How to Estimate Expected Equity Returns: (And Why You Shouldn't Drive While Looking Through the Rear View Mirror)
J. Holland Toles, Texas State University

Session E4: 3:30-4:45 pm
Location: TBA
Topics in Financial Planning
Counseling, Communications, Client and Planner Psychology and Behavioral Finance: An Academic Review of the Soft Side

Thomas Warschauer, San Diego State University
Ning Tang, San Diego State University
A More Informative Measure of Active Fund Performance
David Nanigian, The American College
Sustainable Retirement Income with Mean Reverting Consumption
Nabil Tahani, York University
Chris Robinson, York University
Session E5: 3:30-4:45 pm
Location: TBA
Special Session

## 5:30-7:30 pm - RECEPTION

## MONDAY

7:00 am - 11:00 am - REGISTRATION
7:00-9:00 am - CONTINENTAL BREAKFAST

## Session F1: 8:00-9:15 am

Location: TBA
Potpourri I
Efficiency Measurement and Determinants of Indonesia Bank Efficiency
Viverita, Bond University
Mohamed Ariff, Bond University
What are the Risks in Retirement for Public Employees Whose Pension Plans Do Not Include Contributions to Social Security?

Karen Eilers Lahey, University of Akron
Session F2: 8:00-9:15 am
Location: TBA

## Al Gore's Invention?

Internet Banking - what is it used for?
Jack [Siyuan] Tian, Massey University
Claire Matthews, Massey University
The Relation between Internet Use and Financial Planner Use for Savings and Investment Decisions

Jiyeon Son, The Ohio State University
Sherman D. Hanna, The Ohio State University

## Session F3: 8:00-9:15 am

Location: TBA
Investments VI
Financial Crisis and Stock Market Integration: Revisiting Fama-French Model
Ehab Yamani, University of Texas at Arlington
Alternatives for Hedging the Uncertain Fuel Costs of Consumers
Thomas S. Coe, Quinnipiac University
Retail Structured Notes - Investors Beware
Robert Dubil, University of Utah
9:15-9:30 am - Coffee Break

An Alternative Perspective on the Timing of Roth Contributions and Conversions
Lance Palmer, University of Georgia
Alan Moore, Kahler Financial Group
Joseph Goetz, University of Georgia
Swarn Chatterjee, University of Georgia
Financial Planning Unique with a Faith Based Initiative
Flora Williams, Professor Emerita, Purdue University
Session G2: 9:30-10:50 am
VIX and Skew and the Same to You
The Impact of Investment by Private Equity Firms
Wei-Huei Hsu, Massey University
Nancy Wang, Massey University
Martin Young, Massey University
Relation between VIX's Return and Volatility: A Behavioral Explanation Ju Xiang, Central U. of Finance and Economics

An Investors Preference for Skewness and the Selection of Actively-Managed Mutual Funds Philip Gibson, Texas Tech University

Session G3: 9:30-10:50 am
Special Session:
Location: TBA

10:50-11:00 am - Coffee Break

Persistence of Municipal Bond Fund Returns
Dale L. Domian, York University
William Reichenstein, Baylor University
Tax-Calendar Effects in the Municipal Bond Market: Tax-Loss Selling and Cherry Picking by Investors and Market Timing by Fund Managers

Haiwei Chen, University of Texas, Pan American
Jim Estes, California State University, San Bernardino
Thanh Ngo, University of Texas, Pan American
Charitable Giving and the Tax Code in the United States: An Analysis
Corey Murphy, Marquette University
James P. Trebby, Marquette University
Session H2: 11:00-12:00
Location: TBA
Retirement Planning III
The Determinants of Planned Retirement Age
Lishu Zhang, Ohio State University
Sherman D. Hanna, Ohio State University
Strategies Related to the Claiming of Spousal Benefits Under the Social Security System
Joseph P. McCormack, University of Houston - Clear Lake
Grady Perdue, University of Houston - Clear Lake
Ethnicity and Retirement Wealth
Michael J. Naylor, Massey University
Fialupe Lotoala, Massey University
Session H3: 11:00-12:00
Location: TBA
Insurance II
Universal Life Insurance Duration Measures
Peter Alonzi, Dominican University
David R. Lange, Auburn University Montgomery
Betty J. Simkins, Oklahoma State University
Life Insurance as an Asset Class: Managing a Valuable Asset
Richard M. Weber, The Ethical Edge, Inc.
Christopher Hause, Hause Actuarial Solutions
T. Mark Pace, Objective Review, Inc.

## Officers

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Teofilo Ozuna, The University of Texas-Pan American ..... C2
T. Mark Pace, Objective Review, Inc. ..... H3
Lance Palmer, University of Georgia ..... B2, G1
Ohannes G. Paskelian, University of Houston Downtown ..... A4
Grady Perdue, University of Houston - Clear Lake ..... H2
Brandon J. Peterson, University of Florida ..... E1
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Dilek Leblebici Teker, Okan University ..... D1, E2
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Walt Woerheide, The American College ..... D5
Robert C. Wolf, University of Wisconsin - La Crosse ..... C2
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Ehab Yamani, University of Texas at Arlington ..... B3, F3
Martin Young, Massey University ..... G2
Lishu Zhang, Ohio State University ..... H2

